

Peter Wan

From: Peter Wan
Sent: Wednesday, October 8, 2025 4:56 PM
To: Steve Garrison; Paula Roach; Debra Conner
Cc: Randall Greenway; Richard Williams; Peter Wan
Subject: RE: Apex Security Request- Confidential

Thank you for your comments and willingness to work out a resolution. First, let me reiterate that the request is from Apex Security and not from our office. We see positives for the additional security for our community while helping our Deputies earn some much-needed salaries. It would be unethical and a conflict of interests to negotiate with Chimney Rock and/or DSS on current Apex Security's contracts. Apex do have additional employees who do not work for us but wanted to be fair to our deputies. I did not know that a service agreement would be required so thanks for the clarification. In reference to the overtime, I'm aware of the difference but thought it may be a work around until we can get a budget amendment. However, the current annual allotment for day-to-day operations is far less than the required amount for just CID alone. Since CID detectives generally works the 27hrs. of overtime per month due to the nature of their jobs which is also allowed by the hiring contracts, the lack of approved funds for this budget line is concerning. Unfortunately, the OT budget will be another conversation in the last quarter of the budget cycle due to insufficient funding. Since we were not involved in the original Apex contract negotiations with DSS nor Chimney Rock, there weren't any reasons for requesting additional budget lines for repayment. Apex is requesting the county to pay the Deputies so Apex would ultimately reimburse the county. Our Sheriff Office will be glad to facilitate the transaction so our county can acquire the additional security services. If your team decides we need a budget amendment, then let us know what's required from us. If y'all decide it's not feasible then that's your call. At this point, I believe Apex will seek other avenues to provide the security services. If further clarification is needed, please reach out to Apex Security and/or let me know. Thanks again.

From: Steve Garrison <Steve.Garrison@rutherfordcountync.gov>
Sent: Tuesday, October 7, 2025 6:35 PM
To: Peter Wan <peter.wan@rutherfordcountync.gov>; Paula Roach <Paula.Roach@rutherfordcountync.gov>; Debra Conner <Debra.Conner@rutherfordcountync.gov>
Cc: Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>
Subject: RE: Apex Security Request- Confidential

Asst. Chief Wan, thank you for your response. Please see my comments/questions below in **red**. We are glad to work with you all to find a workable solution but we admittedly find ourselves a bit confused and perplexed at the moment. Any clarification you can offer is appreciated. Thanks,



Steve Garrison, County Manager
Rutherford County Government
289 N. Main St.
Rutherfordton, NC 28139
Office #: (828) 287-6060



From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Tuesday, October 7, 2025 4:15 PM
To: Paula Roach <Paula.Roach@rutherfordcountync.gov>; Debra Conner <Debra.Conner@rutherfordcountync.gov>
Cc: Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>; Steve Garrison <Steve.Garrison@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>
Subject: RE: Apex Security Request- Confidential

Thank you for the questions for Mr. Smith to consider. I figured it's not as simple as to just set the rate. If you will recall on my 9/23/25 email, I asked if it's workable and to let me know the setup protocol. In reference to the necessity of a contract between Apex Security and our Sheriff's Office, I would imagine an MOU would probably suffice. **As this is a private company, a Service Agreement would be required. We understand the need to revisit this based on the NC PPSB as we have dealt with similar situations with our EMS staff when the Rescue Squads were still around.** Although the citizens and the county will benefit from the additional off-duty security provided from the vendor, the Sheriff's Office does not directly benefit from this request. As you have already stated, the Sheriff budget does not include additional salaries, PT, OT or benefits to cover this work. Although additional overtime funds were requested in this year's budget, our Sheriff's Office did not receive the extra overtime funds to provide any such services. **That's a different conversation, in my mind. Your request for additional funds for additional salaries, PT, OT, etc. is tied specifically to your day-to-day operations and not to anomalies outside of your day-to-day operations such as providing security for another local government body (i.e., Chimney Rock Village) due to unforeseeable circumstances. From my**

perspective, this needs to be treated the same as your contracts with the school districts in that you contract a service to these entities that includes an expense line on your budget with a matching revenue line from the contracting entity (I recognize that we are not being reimbursed for the full cost expenditures for a LEO FTE outside of straight salary and/or OT, but as Paula indicates below, this may need to be something that we revisit in our contracts with the school systems and any other entities you contract with to ensure that the full calculated cost of a Sheriff's Office FTE is covered for reimbursement. Otherwise, funds would have to be transferred from another line item to cover the gap.). In this scenario, who is reimbursing the County/Sheriff's Office? Chimney Rock Village or Apex? If Apex and your LEOs are providing the service, why not contract directly with Chimney Rock Village because in the aforementioned scenario, Chimney Rock is paying Apex who in turn would be paying the Sheriff's Office/County? If Apex relies on hiring retired/reserved LEOs still covered as certified FTEs with the Sheriff's Office because they do not have enough staff on their own, could Chimney Rock continue their contract with Apex and then contract with the Sheriff's Office for additional security support as needed? Also noted on my 9/26/25 email, the contracts negotiated with APEX Security and Chimney Rock was negotiated with Mayor Pete O'Leary. The other contract was conducted with Director Dee Hunt for DSS. I understand it's a lot to navigate for all parties involved but I did want to make the introductions. In reference to the benefit of Apex, I would imagine it's the manpower provided by their additional staff outside of our deputies. Furthermore, I also agreed that the private agency should manage their own cost. However, as stated on my 09/23/25 email, according to NC PSB (Private Protective Services Board) rules, our deputies have to be compensated through the county instead of directly from a security outfit. Yes, but either Apex or Chimney Rock should be reimbursing the Sheriff's Office/County for the service similarly to the arrangements we have with the school systems. Is Apex unable to provide their contracted service to Chimney Rock (and DSS for that matter) without relying on your FTE resources? If so, does it make more sense for the Sheriff's Office to contract directly with Chimney Rock and DSS for the additional security they are requesting? To repeat a comment already offered by Finance Director Roach in the email string below, as a private agency, Apex should be structured to manage their own personnel and costs of doing business. It appears that they are heavily reliant on your staff resources to operate. [Just an observation and not intended as a criticism of Apex.]

From: Paula Roach <Paula.Roach@rutherfordcountync.gov>
Sent: Tuesday, October 7, 2025 2:29 PM
To: Debra Conner <Debra.Conner@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>
Cc: jsmith@apexsecurityconsulting.com; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>; Steve Garrison <Steve.Garrison@rutherfordcountync.gov>
Subject: RE: Apex Security Request- Confidential

It is not as simple as to just set a rate at the overtime rate. Per HR policy and FLSA, a deputy is not eligible for OT at 1.5 rate until they have physically worked more than 171 hours for the pay period. Also, benefits including retirement, 401k, FICA and Workers Comp must be considered in a billable rate along with any equipment usage – vehicles or fuel. So, a contract would be prepared between Apex and the Sheriff's Office? Then contract between Apex and the other agency – DSS or Chimney Rock? This is a lot administratively to turn around and rebill for a contract to pass through a private agency. What is the benefit of having Apex involved? Especially with an internal department like DSS? At this time, the Sheriff budget does not include additional salaries, PT, OT or benefits to cover this work that would be passed through County payroll if that is your intent. This is not a straight-forward process and adds an additional burden on the finance office to calculate, bill and follow-up on. The County is then in the middle of another agency's business being in the middle of their AR/billing system.

As a private agency, they should be structured to manage their own personnel and costs of doing business.

Paula Roach
Finance Director
Rutherford County NC
(828) 287-6348
(828) 287-6210 fax

From: Debra Conner <Debra.Conner@rutherfordcountync.gov>
Sent: Tuesday, October 7, 2025 2:05 PM
To: Peter Wan <peter.wan@rutherfordcountync.gov>; Paula Roach <Paula.Roach@rutherfordcountync.gov>
Cc: jsmith@apexsecurityconsulting.com; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>
Subject: RE: Apex Security Request- Confidential

Should other factors such as retirement, 401k, worker comp and FICA also not be included since they are a percentage of payroll along with vehicle usage?

From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Tuesday, October 7, 2025 1:24 PM
To: Paula Roach <Paula.Roach@rutherfordcountync.gov>; Debra Conner <Debra.Conner@rutherfordcountync.gov>
Cc: jsmith@apexsecurityconsulting.com; Peter Wan <peter.wan@rutherfordcountync.gov>; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>
Subject: Apex Security Request- Confidential

Good afternoon, Finance Director Paula Roach and HR Director Debra Conner,

After my conversation with County Attorney Richard Williams yesterday via public service, I spoke with Mr. Jesse Smith, owner of Apex Security, reference the overtime issues. I explained to him that the off-duty rates for our full-time deputies will have to be set at their overtime rates to be in best practice with FLSA. He agrees and understands our county's position on the overtime pay issues. Currently, Mr. Smith is seeking guidance on how to setup reimbursement accounts. It is my understanding that Attorney Williams do not have any further concerns at this time so the final steps will rest with your guidance. I have cc Mr. Smith on this email so everyone will be on the same page. Apex Security have current security contracts with Chimney Rock and Rutherford DSS. Thanks in advance for your assistances.

Assistant Chief Peter Wan
198 North Washington Street
Rutherfordton, NC 28139
828-287-6246



Pursuant to North Carolina General Statutes, Chapter 132, et. seq., this electronic mail message and any attachment hereto, as well as any electronic mail message(s) that may be sent in response to it may be considered public record and as such are subject to requests for review.

Peter Wan

From: Richard Williams
Sent: Tuesday, October 7, 2025 5:19 PM
To: Peter Wan; Paula Roach; Debra Conner
Cc: Randall Greenway; Steve Garrison
Subject: RE: Apex Security Request- Confidential

Sorry I've been out of pocket today, everyone. I'll try to catch up tomorrow!

Richard P. Williams
County Attorney
Rutherford County, North Carolina

289 N. Main Street
Rutherfordton, NC 28139
Office 828-288-3317
Cell 828-980-2530

STATEMENT OF CONFIDENTIALITY

This electronic message may contain privileged or confidential information. If you are not the intended recipient of this e-mail, please delete it from your system and advise the sender above.

NOTICE OF PUBLIC RECORD

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From: Peter Wan <peter.wan@rutherfordcountync.gov>
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To: Paula Roach <Paula.Roach@rutherfordcountync.gov>; Debra Conner <Debra.Conner@rutherfordcountync.gov>
Cc: Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>; Steve Garrison <Steve.Garrison@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>
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such services. Also noted on my 9/26/25 email, the contracts negotiated with APEX Security and Chimney Rock was negotiated with Mayor Pete O'Leary. The other contract was conducted with Director Dee Hunt for DSS. I understand it's a lot to navigate for all parties involved but I did want to make the introductions. In reference to the benefit of Apex, I would imagine it's the manpower provided by their additional staff outside of our deputies. Furthermore, I also agreed that the private agency should manage their own cost. However, as stated on my 09/23/25 email, according to NC PPSB (Private Protective Services Board) rules, our deputies have to be compensated through the county instead of directly from a security outfit.

From: Paula Roach <Paula.Roach@rutherfordcountync.gov>

Sent: Tuesday, October 7, 2025 2:29 PM

To: Debra Conner <Debra.Conner@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>

Cc: jsmith@apexsecurityconsulting.com; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>; Steve Garrison <Steve.Garrison@rutherfordcountync.gov>

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As a private agency, they should be structured to manage their own personnel and costs of doing business.

Paula Roach
Finance Director
Rutherford County NC
(828) 287-6348
(828) 287-6210 fax

From: Debra Conner <Debra.Conner@rutherfordcountync.gov>

Sent: Tuesday, October 7, 2025 2:05 PM

To: Peter Wan <peter.wan@rutherfordcountync.gov>; Paula Roach <Paula.Roach@rutherfordcountync.gov>

Cc: jsmith@apexsecurityconsulting.com; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>

Subject: RE: Apex Security Request- Confidential

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Subject: Apex Security Request- Confidential

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Assistant Chief Peter Wan

198 North Washington Street

Rutherfordton, NC 28139

828-287-6246



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Paula Roach
Finance Director
Rutherford County NC
(828) 287-6348
(828) 287-6210 fax

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Sent: Tuesday, October 7, 2025 2:05 PM
To: Peter Wan <peter.wan@rutherfordcountync.gov>; Paula Roach <Paula.Roach@rutherfordcountync.gov>
Cc: jsmith@apexsecurityconsulting.com; Randall Greenway <randall.greenway@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>
Subject: RE: Apex Security Request- Confidential

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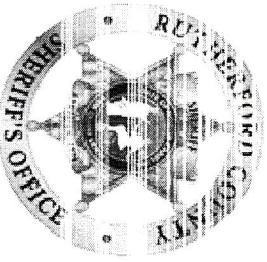
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Subject: Apex Security Request- Confidential

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Assistant Chief Peter Wan
198 North Washington Street
Rutherfordton, NC 28139
828-287-6246



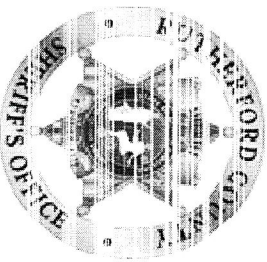
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Peter Wan

From: Peter Wan
Sent: Monday, October 6, 2025 5:06 PM
To: Richard Williams; Paula Roach; Debra Conner
Cc: Peter Wan
Subject: Apex Security Request

Do we have any updates on Apex Security request? Thanks.

Assistant Chief Peter Wan
198 North Washington Street
Rutherfordton, NC 28139
828-287-6246



Peter Wan

From: Peter Wan
Sent: Friday, September 26, 2025 9:39 AM
To: Paula Roach
Cc: Debra Conner; Richard Williams; Stephen Ellis; Peter Wan
Subject: Re: Apex Security- confidential

See responses below:
Sent from my iPhone

On Sep 26, 2025, at 9:15 AM, Paula Roach <Paula.Roach@rutherfordcountync.gov> wrote:

So, would the contract change to be between Chimney Rock and the Sheriff's Office?

No

How will Apex remain involved?

Contract with Pete O'Leary major of Chimney Rock; Director Dee Hunt- DSS

If it must pass through county payroll, budget amendments would be needed for any salaries and benefits to be paid. As one employer, FLISA impacts the rate to be paid and based upon the hours provided most likely looking at overtime rates in most situations. Also, if this change is due to PPSB requirement, is this impacting the Apex work with DSS?

Yes

And/or any other outside work provided by the Sheriff's Office employees for which they are paid directly such as the Forest City Owls, Racetrack or School Football Events?

No. Not against PPSB rules.

I spent most of this week working through some FEMA items and preparing for my meeting yesterday in Asheville at the JFO. Sorry for the delayed response but I have more questions I guess you would say and wondered what prompted the change now other than the contract date? Apex Security request.

Hope this helps.

Paula Roach

Finance Director
Rutherford County NC
(828) 287-6348
(828) 287-6210 fax

From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Wednesday, September 24, 2025 11:38 AM
To: Debra Conner <Debra.Conner@rutherfordcountync.gov>
Cc: Paula Roach <Paula.Roach@rutherfordcountync.gov>; Richard Williams <Richard.Williams@rutherfordcountync.gov>; Stephen Ellis <Stephen.Ellis@rutherfordcountync.gov>
Subject: Re: Apex Security- confidential

550-600hrs per month
10-15 officers per month

On Sep 24, 2025, at 7:35 AM, Debra Conner <Debra.Conner@rutherfordcountync.gov> wrote:

Thanks Stephen.
Sent from my iPhone

On Sep 23, 2025, at 9:53 PM, Peter Wan <peter.wan@rutherfordcountync.gov> wrote:

See reply from Captain Ellis. We can get the total number of officers from Apex if needed. Thanks.
Sent from my iPhone

Begin forwarded message:

From: Stephen Ellis <Stephen.Ellis@rutherfordcountync.gov>
Date: September 23, 2025 at 9:45:03 PM EDT
To: Peter Wan <peter.wan@rutherfordcountync.gov>
Subject: Re: Apex Security- confidential

I do not know the number of officers they are using. However, it is some full time, part time, and retired officers.

The part time officers Deborah is referring to, is the normal Chimney Rock security that occurred prior to the storm. Apex security is directly related to FEMA funds and the storm.

Captain Stephen Ellis
Rutherford County Sheriff's Office
Patrol/Civil Divisions
Office 828-287-6068
Cell 828-288-1365

From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Tuesday, September 23, 2025 9:39:24 PM
To: Stephen Ellis <Stephen.Ellis@rutherfordcountync.gov>
Subject: Fwd: Apex Security- confidential

See below starting with my email. Do you know the answer to Paula and Deborah's questions? Thanks.
Sent from my iPhone

Begin forwarded message:

From: Debra Conner <Debra.Conner@rutherfordcountync.gov>
Date: September 23, 2025 at 9:16:04 PM EDT
To: Paula Roach <Paula.Roach@rutherfordcountync.gov>
Cc: Peter Wan <peter.wan@rutherfordcountync.gov>, Richard Williams <Richard.Williams@rutherfordcountync.gov>
Subject: Re: Apex Security- confidential

I thought in The past they used part time officers. Had this changed?
Sent from my iPhone

On Sep 23, 2025, at 6:50 PM, Paula Roach
<Paula.Roach@rutherfordcountync.gov> wrote:

How many officers are involved and are they currently full-time
sheriff staff doing so? Richard and Debra will need more details
to review.

Paula Roach
Finance Director
Rutherford County NC
(828) 287-6348
(828) 287-6210 fax

-----Original Message-----

From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Tuesday, September 23, 2025 6:18 PM
To: Paula Roach <Paula.Roach@rutherfordcountync.gov>
Cc: Richard Williams
<Richard.Williams@rutherfordcountync.gov>; Peter Wan
<peter.wan@rutherfordcountync.gov>
Subject: Apex Security- confidential

Apex Security is the private security firm who provides the
security for Chimney Rock. According to PPSB rules, our
deputies have to be compensated through the county instead of
directly from a security outfit. A conversation with a PPSB/SBI
Agent confirmed the practice. Jesse Smith, owner of Apex

Security, would like to be able to setup this process. Chimney Rock is awaiting a new contract with Apex which expires this week. Is this practice workable? If so, please let me know the setup protocol. I have cc Mr. Williams on this email for his legal guidance. If feasible, I would like to update Mr. Smith tomorrow. Thanks all in advance.

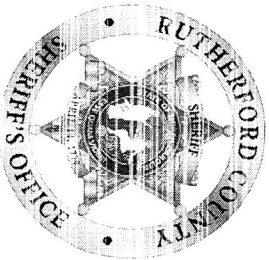
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Peter Wan

From: James Ellenburg
Sent: Monday, November 18, 2024 10:00 AM
To: Stephen Ellis; Peter Wan; Randall Greenway
Subject: FW: Security and Law Enforcement in Chimney Rock Village

Sheriff Aaron Ellenburg
198 North Washington Street
Rutherfordton, NC 28139
828-287-6247



From: Stephen G Duncan <tevierides@aol.com>
Sent: Sunday, November 17, 2024 8:14 PM
To: Peter O'Leary <bubbaolearys@bellsouth.net>; April Schick <applesot@aol.com>; Bill Robson <billy@bayoubilly.com>; Bruce Godzik <coffeerocks435@gmail.com>; Barbara Meliski <barmel@bellsouth.net>; Patrick Warnecke <pcwarncke@gmail.com>; Ben Putnam <bputnam@kinglawoffices.com>; John Crofts - Attorney <jcrofts@kinglawoffices.com>; Penny Martinez <pmartinez@foothillsregion.org>; Julie Hayes <julie.hayes@ncdps.gov>; James Ellenburg <james.ellenburg@rutherfordcountync.gov>
Subject: Security and Law Enforcement in Chimney Rock Village

*** Exercise caution. This is an EXTERNAL email. DO NOT open attachments or click links from unknown senders or unexpected email. ***

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Summary of APEX Security Contract

Notes:

-- FEMA to pay 1/2 of total fee up front. The Village may have to pay the back half next year (Spring 2025) and then be reimbursed.

* We need this 24 Hour / 7 Days a Week coverage. Recommended by Sheriff Ellenburg and he consulted with the firm, Apex Security on the Village's needs. The Sheriff's Department will continue to provide law enforcement and handle legal calls as necessary. (Especially for illegal activity, arrest, and law enforcement activities.) This firm and contract is for security. Per FEMA ... (Julie Hayes) ... we can proceed with this contract due to our continuing emergency situation.

Security Guard Per Hour = \$ 45/hr. x 2 officers on three shifts = \$ 2,160 per day x 131 days = \$ 282,960
Three Shifts ... Day, Evening and Night. 2 officers per shift. Second and Third Shifts will also conduct patrols at varying intervals throughout the Village (and any service/temporary roads).

Apex Security will provide all equipment/vehicles and the Sheriff's Department will allow off-duty officers that work with Apex Security to use their patrol cars so we will have their presence also within the Village. This coverage started full-time Monday, November 17, 2024 and will go through March 30, 2025. All officers are trained and sworn law enforcement officers in North Carolina.

I am preparing some general rules and guidelines for your review as well. The Village Council will need to officially approve this contract so that FEMA can process and secure the Village's 1/2 of the cost upfront for payment to the security firm.

In a separate email, I will prepare some basic rules, guidelines and contact information for the Security Officers to have when within the Village to help the Village, residents, property owners, support staff and agencies and volunteers.

I am not sending this to everyone just to the Council, Legal Counsel, FEMA and Local Government Assistance.

Call me with any questions.

Stephen G Duncan
(828) 777-5718 Cell/Direct
tevierides@aol.com = Direct

Pursuant to North Carolina General Statutes, Chapter 132, et seq., this electronic mail message and any attachment hereto, as well as

any electronic mail message(s) that may be sent in response to it may be considered public record and as such are subject to requests for review.

Peter Wan

From: Peter Wan
Sent: Friday, November 15, 2024 11:22 AM
To: jsmith@apexsecurityconsulting.com
Cc: Penny Martinez; 'Stephen Duncan'; James Ellenburg; Randall Greenway; Stephen Ellis; Peter Wan
Subject: FW: Security quote

Good morning, Mr. smith,

Please see Mr. Duncan's below request for a quote as proposal for Chimney Rock Village. Thanks.

From: Penny Martinez <pmartinez@frcnc.gov>
Sent: Friday, November 15, 2024 8:27 AM
To: Stephen G Duncan <tevierides@aol.com>; James Ellenburg <james.ellenburg@rutherfordcountync.gov>
Cc: Randall Greenway <randall.greenway@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>
Subject: RE: Security quote

*** Exercise caution. This is an EXTERNAL email. DO NOT open attachments or click links from unknown senders or unexpected email. ***

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Good morning! Yes....we would need one titled Chimney Rock.

Thank you so much!

Penny

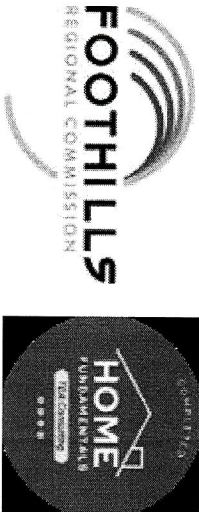
Penny Martinez

Disaster Recovery & Resiliency Coordinator,
Senior Planner & HOME Consortium Manager

828-289-5672

Foothills Regional Commission

pmartinez@foothillsregion.org



From: Stephen G Duncan <tevierides@aol.com>

Sent: Friday, November 15, 2024 8:22 AM

To: Penny Martinez <pmartinez@frcnc.gov>; James Ellenburg <james.ellenburg@rutherfordcountync.gov>

Cc: Randall Greenway <randall.greenway@rutherfordcountync.gov>; Peter Wan <peter.wan@rutherfordcountync.gov>

Subject: Re: Security quote

Any particular reason this is for Town of Lake Lure?

Would it be the same for Chimney Rock Village?

Can I have a proposal for approximately 20 weeks ... ? (For Chimney Rock Village)?

Stephen G Duncan

(828) 777-5718 Cell/Direct

tevierides@aol.com = Direct

On Thursday, November 14, 2024 at 10:47:21 AM EST, James Ellenburg <james.ellenburg@rutherfordcountync.gov> wrote:

Sheriff Aaron Ellenburg

198 North Washington Street

Rutherfordton, NC 28139

828-287-6247



From: Peter Wan <peter.wan@rutherfordcountync.gov>

Sent: Wednesday, November 13, 2024 11:43 AM

To: James Ellenburg <james.ellenburg@rutherfordcountync.gov>; Randall Greenway <randall.greenway@rutherfordcountync.gov>

Subject: Fwd: Security quote

Sent from my iPhone

Begin forwarded message:

From: Brian Atkins <Brian.Atkins@rutherfordcountync.gov>
Date: November 13, 2024 at 11:38:26 AM EST
To: Peter Wan <peter.wan@rutherfordcountync.gov>
Subject: Security quote

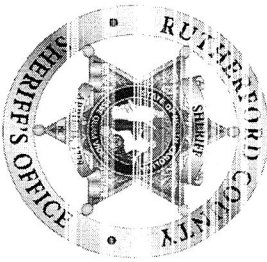
Sent from my iPhone

Pursuant to North Carolina General Statutes, Chapter 132, et seq., this electronic mail message and any attachment hereto, as well as any electronic mail message(s) that may be sent in response to it may be considered public record and as such are subject to requests for review.

Peter Wan

From: James Ellenburg
Sent: Thursday, November 14, 2024 10:46 AM
To: Stephen G Duncan; Penny Martinez
Cc: Randall Greenway; Peter Wan
Subject: FW: Security quote
Attachments: The-Town-Of-Lake-Lure_proposal.pdf

Sheriff Aaron Ellenburg
198 North Washington Street
Rutherfordton, NC 28139
828-287-6247



From: Peter Wan <peter.wan@rutherfordcountync.gov>
Sent: Wednesday, November 13, 2024 11:43 AM
To: James Ellenburg <james.ellenburg@rutherfordcountync.gov>; Randall Greenway <randall.greenway@rutherfordcountync.gov>
Subject: Fwd: Security quote

Sent from my iPhone

Begin forwarded message:

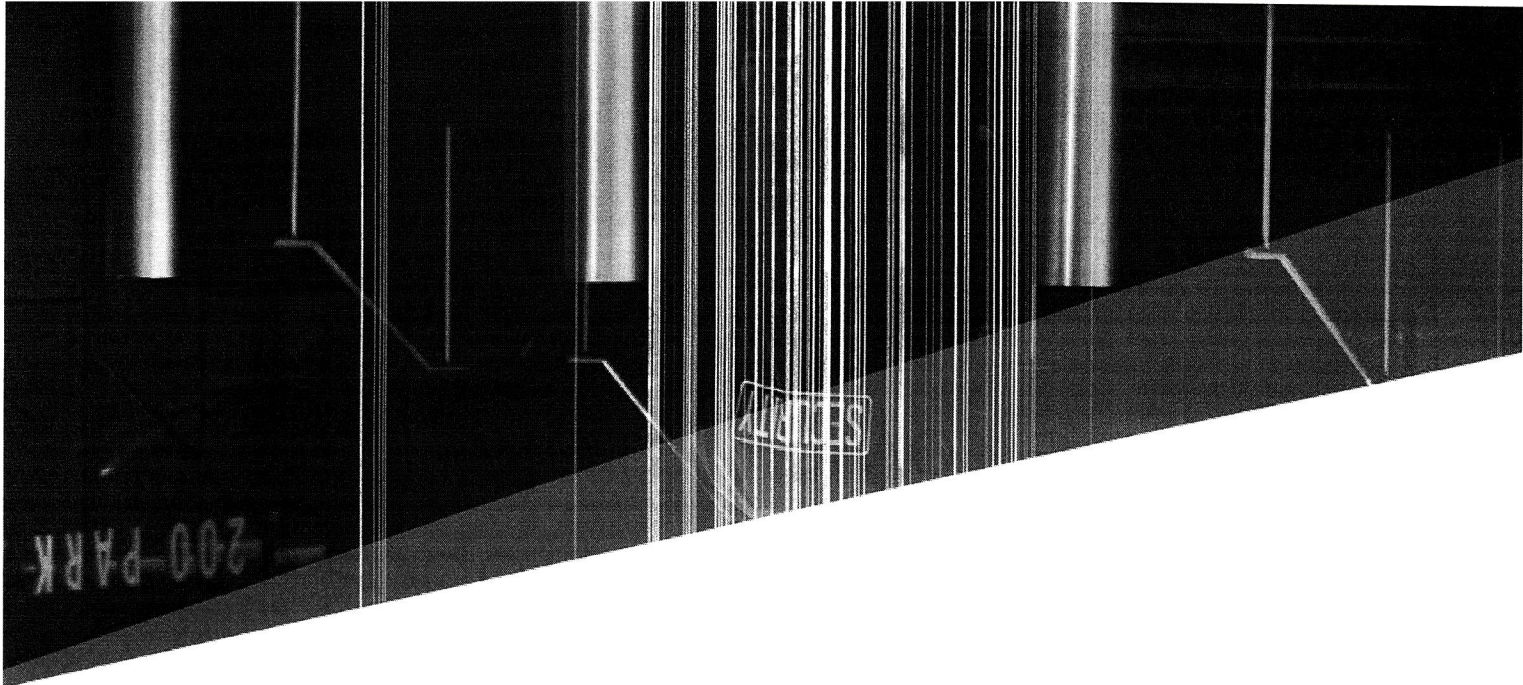
From: Brian Atkins <Brian.Atkins@rutherfordcountync.gov>
Date: November 13, 2024 at 11:38:26 AM EST

To: Peter Wan <peter.wan@rutherfordcountync.gov>

Subject: Security quote

Sent from my iPhone

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Security Services Proposal For The Town Of Lake Lure

Presented by Apex Security Consulting



Apex Security Consulting



Apex Security Consulting is pleased to present this security guard services proposal to **The Town of Lakeville**. We understand that maintaining a safe and secure environment is paramount to the success of your community, and we are committed to providing the highest level of protection tailored to your specific needs.

With over 15 years of experience in law enforcement and the security industry, Apex Security Consulting has built a reputation for excellence

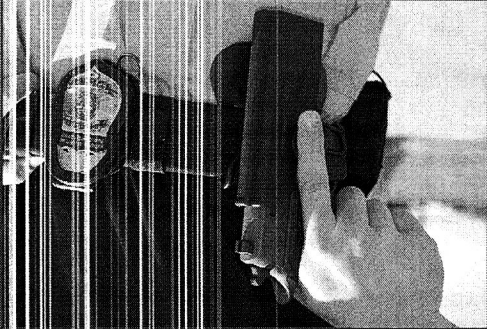
reliability, and professionalism. Our team of highly trained and certified security personnel is dedicated to ensuring the safety of your employees, customers, and assets, 24/7.

This proposal outlines our comprehensive security services designed to mitigate risks, prevent incidents, and create a secure atmosphere at Lake Lure. We will detail the customized security plan, the qualifications of our personnel, the technology we utilize, and the benefits you can expect from partnering with us.

We are confident that our proactive and client-focused approach will not only meet but exceed your security needs. Apex Security Consulting is committed to delivering peace of mind, allowing you to focus on your core business activities while we handle all aspects of security.

Thank you for considering Apex Security Consulting as your security service provider. We look forward to the opportunity to work with you and protect what matters most to your business.

Armed Security



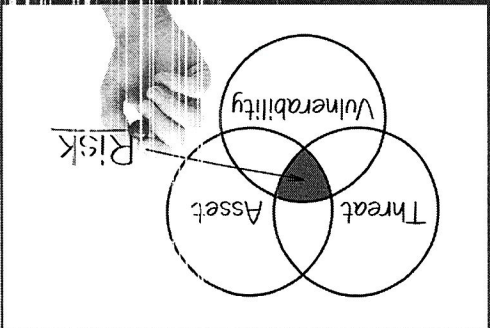
Our guards undergo rigorous training to handle any potential security threats effectively. They are responsible for patrolling designated areas, monitoring surveillance systems, and detecting and preventing unauthorized access or criminal activities. Armed guards act as a visual deterrent and are prepared to respond swiftly and appropriately in case of emergencies or potential risks.

Unarmed Security



Our guards are trained in surveillance techniques, access control, and conflict resolution. Their primary goal is to maintain a secure and safe environment by deterring potential criminals or unauthorized individuals from entering the premises. They rely on their communication skills and ability to defuse tense situations to handle any security concerns that may arise. Unarmed guards play a vital role in maintaining

mind for clients, instilling a sense of security and deterring potential criminals. Our experienced armed guards are hired by recruitment only. All armed guards have had a long career in law enforcement and have been certified by North Carolina DPS.



Risk Assessment

A security assessment is a comprehensive evaluation of the security measures in place within a system or organization. It involves identifying potential vulnerabilities, assessing existing security controls, and recommending improvements to enhance overall security. The assessment typically involves various methods such as penetration testing, vulnerability scanning, and security audits. The goal is to identify any weaknesses or gaps in the security infrastructure and address them before they are exploited by malicious actors. A security assessment helps organizations ensure the confidentiality, integrity, and availability of their sensitive data and resources. It provides valuable insights into the current security posture and helps prioritize actions to strengthen the

guards have been trained and certified by North Carolina DPS.



Roving Patrol

A roving security patrol is a mobile security team that moves around a designated area, such as a neighborhood or a commercial complex, to monitor and ensure the safety and security of the premises. These patrols are usually conducted by trained security personnel who are equipped with the necessary tools and resources to effectively carry out their duties. The primary purpose of a roving security patrol is to deter criminal activities, respond to incidents, and provide a visible presence to create a sense of security among residents or employees. They conduct regular inspections, report any suspicious behavior or signs of damage, and may also assist with emergency situations. With their constant presence and proactive approach, roving security patrols contribute to maintaining a secure environment and enhancing the overall peace of

overall security posture. Through regular security assessments, organizations can proactively identify and mitigate risks, ultimately protecting their assets and maintaining the trust of their stakeholders.

Pricing For Service

1 Armed Officer (Year Round Contract)	Per Hour	\$40
1 Armed Officer (Short Term Contract)	Per Hour	\$45
1 Armed Officer (Short Term Contract)	Per 8hr	\$360 Per 8hr
1 Armed Officer (Short Term Contract)	Period	\$1080
Per 24hr Period		\$7560
Per 7 day Period		

Please contact me with any questions you may have.

Jesse Smith

jsmith@apexsecurityconsulting.com

828-551-2065